



## Staff Competence

### Professional composition

Lawyers	31.25%
Economists	37.50%
Others	31.25%

### Education and Age

Post-university studies	31.25 %
University degree	100 %
Graduated in foreign universities (The large majority from western universities)	50 %
Age 25-35 years old	75 %



## The quality of information

The availability of high-quality information expresses our professionalism and ability to provide excellent assistance.

- Reliable information using safe sources like INSTAT, line ministries, Central Bank of Albania, WB, surveys by ANIH and others organizations etc
- Detailed information on the economic context, the legal framework, the fiscal system, the investment climate.
- Monthly up-to-date information
- Information available in different ways such as brochures, sector studies, fact sheets, newsletters, CD-ROMs, Internet and other promotional tools.
- Providing information in various languages including English, Italian, French, Spanish, Turkish and Greek.



## Why invest in Albania?

- A liberal regime for foreign investment, which guarantees equal treatment of foreign and local investors. Foreign investments are protected from expropriation and nationalization.
- A market in growth
- Free Trade Agreements with regional countries
- Membership in the WTO
- Economic and Trade Corporation Agreements with the European Free Trade Association (EFTA) and the EU
- A strategic geographic position
- Unexploited natural resources, especially in the area of tourism.
- Access to the EU market
- Numerous sectors in privatization and concession (telecommunication, water-supply, oil and gas sector and others)
- Raw materials of a high quality at very competitive prices
- Low labor cost with great availability of a skilled and productive work force
- Macroeconomic stability (GDP growth 6 %, inflation rate 3.3 %)

### CONTACT: ANIH

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## Albanian Foreign Investment Promotion Agency



“What we aim at is encouraging the creation of a better investment climate for both domestic and foreign investors. ANIH's function resembles that of a bridge linking the public to the private sector.

ANIH informs, advises, coordinates and encourages, reaching the very end, that of investment promotion.

Its activities are duly synchronized with the current policies of regional integration and the Stabilization and Association Agreement.

Besides these functions, ANIH has the input necessary for carrying out such a challenge. It is rich in qualified human resources consisting of young committed professionals. The experience of more developed investment promoting agencies also serves as an example for our strategies.”

Estela Dashi  
Executive Director



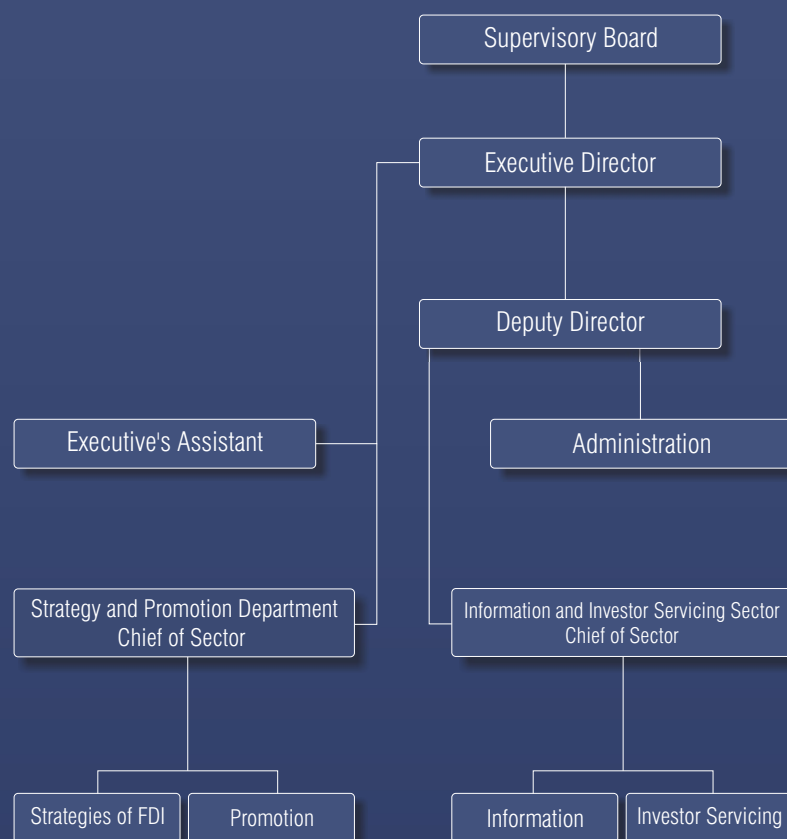
The Albanian Investment Promotion Agency (ANIHI)

Our mission is to attract, promote and hold on to foreign investments in the Albanian economy through an attractive environment for developing investment projects.

OUR OBJECTIVES ARE TO:

- Increase significantly the investment flows in Albania
- Build a positive image of Albania in all the micro- and macro-economic indicators
- Provide all the professional preliminary, continuing and after-care services.

➔ Organigram of ANIH



➔ Supervisory Board

Anastas ANGJELI	Minister of Economy
Illir CIKO	Deputy Minister of Economy
Adriana BERBERI	Deputy Minister of Finance
Artan LAME	Deputy Minister of Territorial Adjustment and Tourism
Gjergj LIQEJZA	Deputy Minister of Industry and Energy
Ymer TOLA	Deputy Minister of Agriculture
Lorenzo RONCARI	American Chamber of Commerce
Pierre SEMAAN	Foreign Investors Association
Vehbi VELIJA	Industrialist and Investors Union
Mario APPOLONIA	Italian Investors` Association

➔ The services we provide:

Pre-Investing Services

- Reliable, comprehensive information related to the economic context, priority sectors, legal framework and so forth.
- Organizing agendas, contacts, meetings and assisting investors during their site visits.
- Facilitating contacts with similar companies in the field.
- A one stop information center to avoid bureaucratic delays.
- First-hand knowledge of the complete legal system to avoid bribes and possible corruption.
- Excellent networking with Government Agencies and the business community.

After Care Servicing

- Assistance in a better understanding of and integration into the business environment.
- Support for further investments.
- Updated information regarding the business environment.
- Services free of charge.